



# ABOUT YOUR ADVISER



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**King Financial Group (NSW) Pty Ltd**

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Wealth Effect Advisory Pty Ltd (ABN 88 629 171 722 | AFSL 514437) authorises your financial adviser to distribute this document. This document forms part of and should be read in conjunction with the Wealth Effect Advisory Pty Ltd Financial Services Guide (FSG).

## ABOUT ME

As your financial adviser, I am passionate about providing quality advice and solutions personalised to your needs. I have worked in the financial services industry since 2012 and became a registered adviser in 2018.

I hold the following qualifications:

- Graduate Diploma in Financial Planning
- Currently completing Masters in Financial Planning

I have met the following Financial Advisers Standards and Ethics Authority (FASEA) requirements:

- Education standard
- Passed the Financial Advisers Exam

I am authorised to provide the following financial services:

<b>Superannuation and Retirement Planning</b>
Personal Superannuation
Pensions and Annuities
Self-Managed Superannuation
Centrelink / Veterans' Affairs Assistance
<b>Wealth Creation and Investments</b>
Cash and Term Deposits
Investment Bonds
Managed Investments
Exchange Traded Products
Listed Securities (Shares and other products)
Gearing
<b>Wealth Protection</b>
Personal Insurance
Business Insurance

Insurance Claims Assistance

## Other Financial Planning Services

Budgeting and Cashflow Management  
Debt Management  
Estate Planning Assistance

## My remuneration

I am remunerated by:

- Salary plus bonus (if applicable)

The cost of providing a financial product or service to you will depend on the nature and complexity of the advice, financial product and/or service provided. Generally, whenever your Adviser provides a recommendation for a financial product or service, your Adviser may be remunerated through either:

- An initial fee for service; or
- A periodic or ongoing fee for service; or
- Implementation fee; or
- Insurance commissions; or
- A combination of any of the above.

Details of the ranges and amounts of remuneration are set out below. Amounts are inclusive of GST.

## Initial Fees

Your initial meeting with King Financial Group is complimentary. We spend 60-90 minutes creating your personal wealth map which is all about getting to know you, what's truly important to you and why.

It also gives you the opportunity to find out more about us and make sure that we are the right fit for you. Should you decide to proceed with engaging our services, we will require you to sign an Engagement Agreement which will confirm the service and fees before we proceed any further.

## Initial Upfront Fees

<b>Remuneration Type</b>	<b>From</b>	<b>To</b>
SoA Preparation Fee	\$3,300	\$16,500
Implementation Fee	\$1,100	\$5,500

## Ongoing Advice Fees

Remuneration Type	Ongoing (pa)
Adviser Service Fee	\$3,300 to \$25,000

## Insurance Commission

Remuneration Type	From	To
Insurance Commission*	0% to 66%^	0% to 35%

All fees or commissions are initially paid to Wealth Effect Advisory Pty Ltd before being distributed to King Financial Group.

\*Based on a % of funds invested or insurance premiums

^Applicable from 1 January 2020 to new policies. If the policy was issued before 1 January 2020 commission of up to 130% will apply to additional cover.

## Ad hoc Advice Fees

For any work or meetings that are beyond the scope of the agreed ongoing service package, you may be charged between \$440 to \$660 (incl GST) per hour. Should an ad hoc fee apply to your situation, your Adviser will discuss this with you and obtain written approval before proceeding any further.

## Benefits, interests and associations

The business, associated entities or I have arrangements with the following parties that may be capable or reasonably seen to be capable of influencing my advice. Arrangements may include payments or benefits and/or where another party may benefit financially should you utilise certain services or products.

Where applicable the specifics of any benefits or payments made or received will be disclosed to you in writing and agreed at the time of providing advice.

## Related Companies

King Financial Group is a privately owned group of financial services companies including Wealth Effect Advisory Pty Ltd, King Financial Group Vic Pty Ltd, King Financial Group (NSW) Pty Ltd, King Financial Group (QLD) Pty Ltd, and Thrive Capital Partners Pty Ltd.

King Financial Group Vic Pty Ltd, King Financial Group (QLD) Pty Ltd, King Financial Group (NSW) Pty Ltd are and Thrive Capital Partners Pty Ltd are corporate authorised representatives of Wealth Effect Advisory Pty Ltd AFSL 514437.

## Shareholdings

King Financial Group also has associations with other businesses that may influence, or be seen to influence, the advice that your adviser provides you. Your Adviser may recommend you engage Coverright Insurance Brokers Pty Ltd or PC Rowland Accounting Pty Ltd which are related companies of the King Financial Group.

## Product Arrangements

Your Adviser may recommend you invest in a Thrive Capital Partners Pty Ltd investment portfolio of which 0.30% p.a. is paid to Wealth Effect Advisory Pty Ltd. This is to cover the costs of the investment committee.

Your Adviser may recommend you invest in a King Managed Portfolio. Wealth Effect Advisory Pty Ltd is the Portfolio Manager of the King Managed Portfolios.